



LEISURE SALES MANAGER

Budapest's new boutique styled and mystic themed luxury hotel -opening in 2018; a member of the exclusive brand Preferred Hotels & Resorts LVX collection- is looking for a Leisure Sales Manager. The ideal candidates will meet the following requirements:

Responsibilities:

- Acknowledge and reply to leisure groups queries in a prompt and professional manner
- Develop travel agents' accounts and proactively visit potential clients on the local market
- Contract with travel agents with FIT potential and negotiate room rates for groups
- Schedule appointments, site inspections to increase potential guests' database
- Proven track record in proactive sales within the FIT and Group Leisure market
- Analyse leisure local market trends and competitors' activities to identify business opportunities and leads
- Produce and submit accurate and timely reports to management, including appointments, calls made and business leads on a weekly basis

Requirements:

The ideal candidate will have min. 2 years' sales experience in a local 5-star hotel in Leisure segment.

Take initiative and be able to negotiate rates to secure business at all times.

Strong presentation, negotiation and communication skills

Strong relationships within the local and international leisure market.

Exceptional writing and editing skills in Hungarian and English.

If you would join our team, please send your CV both Hungarian and English to renata@mysteryhotelbudapest.com